

# M TEST

Motivation Test

Sample test report

26-03-2023



This report is personal. The data in the report can be shared within the scope of the relevant legislation and in any case with the approval of the person who took the test.

## Considerations while evaluating the test



### What to keep in mind when reviewing the test report

Each job, position and task requires motivation alongside a particular set of competencies. People's motivation needs can change over time. In other words, these needs are periodic in nature.

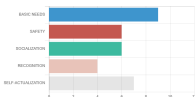
Therefore, motivation needs must be determined on an individual basis to identify how and with what to motivate a person.

The correlation between these needs must also be taken into account. The absence of a motivation need represents an undesirable situation in terms of getting a person to act, whereas maximum levels of motivation in all areas signifies another situation entirely.

The test report will provide sufficient data for an evaluation. The report is based on Maslow's Hierarchy of Needs.

The **MOERS Motivation Test** may be safely used to identify the motivation needs of candidates and employees.

The MOERS Motivation Test may be used for everyone ages 17 and up and for roles and positions where the motivation plays an important role.



## Personal test score

## Motivation needs

### Basic needs

He/she is very sensitive to motivational tools in material matters.

### Safety

He/she often sees the future as uncertain. He/she thinks that he/she may not be able to overcome this uncertainty.

### Socialization

He/she wants to participate in social activities, join different groups and gain acceptance.

### Recognition

He/she may try to prove him/herself from time to time.

### Self-actualization

He/she wants to see him/herself in different places.

## Descriptions of motivation

### Basic needs

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His/her perception of necessity for material conditions provided / to be provided is too high. He/she acts within these needs. He/she is very sensitive to motivational tools in this regard. Material matters are of great importance to the person.

### Safety

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The person does not see him/herself, his/her family and his/her future as safe, and has concerns about the future. The need for security has arisen. He/she often sees the future as uncertain. He/she thinks that he/she may not be able to overcome this uncertainty. Job security can be an effective motivational tool for the person at this stage. He/she is cautious in taking risks.

### Socialization

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He/she feels the need to socialize. He/she wants to participate in social activities, join different groups and gain acceptance. He/she wants to adopt the group he/she is in and to be adopted within the group. Feeling belongingness to a place, a company or a group is important for the person from time to time. He/she may prefer to see the workplace as a family environment.

### Recognition

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He/she feels the expectation or need for appreciation from time to time. He/she may try to prove him/herself from time to time. The expectation of status has begun to show itself.

### Self-actualization

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The desire to take on the quest and effort to change his/her position and life may predominate. He/she wants to see him/herself in different places. At this stage, his/her desire to leave a mark begins to show itself.

## Summary for the evaluator



- Material matters are of great importance to the person.
- The need for security has arisen. He/she often sees the future as uncertain.
- Feeling a belongingness to a place, a company or a group is important for the person from time to time.
- He/she feels the expectation or need for appreciation from time to time.
- The desire to take on the quest and effort to change his/her position and life may predominate.

**THANKS**  
for choosing the  
**MOERS test family**

